

OUTDOOR SALES ASSOCIATE

Full time and Part Time openings, seasonal

The Outdoor Retail Sales Associate is a customer service position in the outdoor retail sales area. Retail Sales Associates have a strong desire to assist customers in fulfilling their gardening and landscaping goals. They enjoy helping customers and each other succeed, are confident and approachable, good at keeping busy, and thrive in a team environment. The position requires experience and knowledge of horticultural plants, including trees, shrubs, and perennials that thrive in Zones 3 – 5 in Maine. *Internship credits possible for qualified students.*

REPORTS TO Outside Sales Manager and/or Perennial Manager

WORKS CLOSELY WITH Quality Control, Indoor Retail Sales

CORE CAPABILITIES

- Positive Attitude, Team Player
- Exhibits Quality Customer Service
- Effective Communication Skills
- Enjoys Working Outdoors
- Responsible and Dependable
- Ethical and Displays Integrity
- Sense of Humor

JOB DUTIES

- Helping customers with friendliness and respect.
- Promoting and selling nursery plant material and tie-in items, i.e. fertilizers, chemicals, composts.
- Pruning, trimming, weeding, and watering of displays and nursery plant material.
- Assisting customers with simple garden designs and plant selections.
- Unloading and loading, stocking, pricing, and tagging nursery plant material and bagged goods.
- Keeping tools clean and in their proper place.
- Picking up after yourself and others in the outside sales area and indoor co-worker areas.
- Complete paperwork, such as sales orders, time cards, etc.
- Follow all safety regulations and policies.
- Other duties as required.

JOB REQUIREMENTS

- Good knowledge of Zone 3 -5 plant material including health, quality issues, disease and pests.
- Minimum of an Associate's Degree in Horticulture or equivalent education and/or work experience.
- Experience in a retail nursery or greenhouse, landscaping or other horticultural setting.
- Experience operating nursery equipment including golf cars, tractors and loaders, is a plus.

- Ability to work outdoors, usually standing, in all types of weather conditions and temperatures.
- Ability to bend, and to lift 20-40 pounds, consistently throughout each day.
- Ability to work in a fast-paced, physically demanding environment.
- Ability to multi-task and prioritize multiple tasks.
- Commitment to represent O'Donal's in a courteous and professional manner at all times.
- Willingness to work long hours, including weekends, when needed.

O'Donal's Nursery offers a comprehensive benefits plan to qualified co-workers workers including Medical Insurance, Short-term Disability Coverage, Life Insurance, Worker's Compensation, Seven Paid Holidays, Paid Time Off and Generous Employee Discounts.

To apply, please email your resume and cover letter, or mail it to the address below. NO PHONE CALLS PLEASE.

O'Donal's Nursery, Attn: Hiring Manager, 6 County Road, Gorham, Maine, 04038

Be sure your resume includes:

- Any courses or trainings you have taken in Horticulture
- All Horticultural Work Experience
- References

Your cover letter should tell us:

- Why you want to work at O'Donal's
- Your availability, including weekends
- How many hours per week you want to work

Thank you for considering O'Donal's!